

01941

**MANAGEMENT PROGRAMME**

**Term-End Examination**

**June, 2012**

**MS-95 : RESEARCH METHODOLOGY FOR  
MANAGEMENT DECISIONS**

*Time : 3 hours*

*Maximum Marks : 100*

*(Weightage 70%)*

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*Note : (i) This question paper contains two sections.  
Section-A and Section-B.*

*(ii) Attempt any four questions from Section-A, each  
carrying 20 marks.*

*(iii) Section-B is compulsory and carries 20 marks.*

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**SECTION - A**

1. What is meant by formulation of a research problem ? What does it involve ? Why should the selected research problem be formulated ?
  
2. Listed below are some objects of varying degree of abstractness. Suggest the properties of *any one* of these objects that can be measured by each of the four basic types of scales of measurement.
  - (a) Customers in a retail store
  - (b) Preference for a particular equity share.

3. What is a Semantic Differential Scale ? What does it measure ? Explain the three major underlying dimensions measured by a Semantic Differential Scale.
4. What is the need of reviewing literature for research ? What kinds of literature should a researcher review and for what purpose ?
5. Define a research report and explain its purpose. Describe briefly the various elements included in a research report.
6. Write short notes on *any two* of the following :
  - (a) Eigen Values
  - (b) Non -Sampling errors
  - (c) Ordinal Scale
  - (d) Factorial Design

## SECTION - B

7. The following data shows employee's rates of defective work before and after a change in wage incentive plan. Compare the following two sets of data to see whether the change lowered the defective units produced. Use the 0.10 level of significance.

Before      8 7 6 9 7 10 8 6 5 8 10 8

After        6 5 8 6 9 8 10 7 5 6 9 8

(Given  $t_{0.10}$ , the tabulated value required for comparison is 0.3770 )

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